#1 Best Life Script  
Perfected by a Top 1% Producer

**George**?

**George** this is Brittany, I’m an underwriter in the State of California just getting back to you about the request you sent in online about the State Regulated Life Insurance Programs.

Just need to verify some information from you really quickly to make sure I’m speaking to the right person… Your date of birth is 10/19/1942 and you still live at 333 Anywhere Ave in Willingboro?

Perfect.

George, are you still working or retired? “(Retired)”

Okay great, I’m not gonna keep you on the phone long, they have me out in your area tomorrow. I just need to verify your prescription medications and ask you a few medical questions to see what you qualify for and then I’ll be on my way.

Now I am really busy tomorrow but I could squeeze you in for about 15 minutes between 12 and 1 or between 3 and 4 tomorrow which time would work best for you?

“(3pm)”

Perfect.

Before I get you off the phone is that a home or an apartment?

Are there any gate codes or is it a gated community where I would need you to buzz me in or can I just walk straight up to your door?

Do you have any large cats or dogs that I may need to run from...?

Alright, sounds good.

Could you just grab a pen and paper so you can take down my name and the time of our appointment tomorrow?

Repeat time and date...

Great. Again, my name is Brittany. I look forward to helping you tomorrow. Have a great rest of the day.