Short Internet Lead Phone Script

Hey \_\_\_\_\_\_\_\_ , Hey this is Zach Babiarz getting back to you from the about that form you filled out and sent in requesting that life insurance information.

I'm the (county name) field underwriter that's been assigned to bring this out to you.

My job is real simple, all they do is send me out just to ask you a few health questions and show you can what qualify for.

It looks like I'll be dispatched out there in your area

tomorrow and the next day. Any reason why you

wouldn't be home one of those days so I could get this off to you?

Great, and you're still at (verify address)

Is your home pretty easy to find on a GPS?

Awesome do me a favor and add a reminder on your calendar for

(Day/time booked)

Another thing, are you currently married?

I’ll be driving a white car and wearing a name badge with my state license.

Perfect, I look forward to meeting and helping you!